



BEARFACTS 1996 – 2006

Salem , New Jersey [34033]

Salem is one of 21 counties in New Jersey. It is part of the [Philadelphia-Camden-Wilmington, PA-NJ-DE-MD \(MSA\)](#). Its 2006 population of 65,842 ranked 21st in the state.

PER CAPITA PERSONAL INCOME

In 2006 Salem had a per capita personal income (PCPI) of \$34,409. This PCPI ranked 20th in the state and was 74 percent of the state average, \$46,763, and 94 percent of the national average, \$36,714. The 2006 PCPI reflected an increase of 5.7 percent from 2005. The 2005-2006 state change was 7.3 percent and the national change was 5.6 percent. In 1996 the PCPI of Salem was \$23,716 and ranked 18th in the state. The 1996-2006 average annual growth rate of PCPI was 3.8 percent. The average annual growth rate for the state was 4.4 percent and for the nation was 4.3 percent.

TOTAL PERSONAL INCOME

In 2006 Salem had a total personal income (TPI) of \$2,265,552*. This TPI ranked 21st in the state and accounted for 0.6 percent of the state total. In 1996 the TPI of Salem was \$1,550,937* and ranked 21st in the state. The 2006 TPI reflected an increase of 6.2 percent from 2005. The 2005-2006 state change was 7.4 percent and the national change was 6.7 percent. The 1996-2006 average annual growth rate of TPI was 3.9 percent. The average annual growth rate for the state was 5.0 percent and for the nation was 5.4 percent.

COMPONENTS OF TOTAL PERSONAL INCOME

Total personal income includes net earnings by place of residence; dividends, interest, and rent; and personal current transfer receipts received by the residents of Salem. In 2006 net earnings accounted for 67.3 percent of TPI (compared with 67.1 in 1996); dividends, interest, and rent were 12.0 percent (compared with 15.0 in 1996); and personal current transfer receipts were 20.7 percent (compared with 17.9 in 1996). From 2005 to 2006 net earnings increased 4.3 percent; dividends, interest, and rent increased 11.6 percent; and personal current transfer receipts increased 9.8 percent. From 1996 to 2006 net earnings increased on average 3.9 percent each year; dividends, interest, and rent increased on average 1.5 percent; and personal current transfer receipts increased on average 5.4 percent.

EARNINGS BY PLACE OF WORK

Earnings of persons employed in Salem increased from \$1,428,021* in 2005 to \$1,448,570* in 2006, an increase of 1.4 percent. The 2005-2006 state change was 4.9 percent and the national change was 5.7 percent. The average annual growth rate from the 1996 estimate of \$1,190,743* to the 2006 estimate was 2.0 percent. The average annual growth rate for the state was 5.0 percent and for the nation was 5.5 percent.

**Note: All income estimates with the exception of PCPI are in thousands of dollars, not adjusted for inflation.*

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